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Alternautika pricelist 2021 - First 35 one design fleet

Term:	01.01.-03.04. 16.10.-31.12.	03.04.-05.06. 25.09.-16.10.	05.06.-24.07. 21.08.-25.09.	24.07.-21.08.
10x First 35/12 new sails 2017 refit 2020	€ 1790	€ 2090	€ 1990	€ 2190

IN PRICE INCLUDED:

sailing boat charter, rubber boat, autopilot, VHF, GPS + plotter with charts, pilot books, rolljib, classic mainsail with lazy bag and lazyjacks, electric windlass, electric fridge, water-heater, webasto heating, radio with CD+MP3 player+USB port, biminitop (can stay open while sailing) + additional suntent, sprayhood, gangway

OBLIGATORY:

transitlog: € 130 (endcleaning, bed linen, towels 2 per person, gas bottle, diver, onboard WIFI router with unlimited traffic)

EXTRAS:

spinnaker: € 130_week
outboarder: € 50_week (5l fuel included)
pets_safetynet: € 50
skipper: € 840_week+food
car transfer: airport Zadar € 95, Split € 125

DEPOSIT:

€ 1500 (refundable) cash or credit cards - Mastercard, American Express or Visa, no Diners
€ 3000 (refundable) double deposit for regattas required

DISCOUNTS:

5 % repeat clients_2-weeks_fleet discount (for 10 boats - excludes all other discounts)
10 % 3-weeks_boatshow
15 % 4-week_early booking up to 31.01.2021
20 % maximum discount
no discount for regattas (exception: fleet discount of 5% for whole fleet bookings)

CHECK IN_CHECK OUT:

saturday 5 PM_saturday 8 AM

TERMS OF PAYMENT:

50% upon reservation - 50% 4 weeks before charter

OPTIONS

complete regatta and event organisation and registration - tailored to clients wishes
sailing school: begginer, advanced, cruising and regatta sailing courses

*short term prices upon request

**we reserve the right to change the prices